

Business Development Associate

Job description

The Business Development Associate will fulfill an exciting role that is essential for the successful key ADC technology out-licensing initiatives of Synaffix, in a context that allows opportunities to build valuable biotech business development experience for personal growth within Synaffix.

Key responsibilities will involve

- Analyzing the relevant companies and technologies landscape in order to identify new partnering opportunities that support the out-licensing business of the Company
- Analyzing and monitoring key market trends, the global business development pipeline and competing companies and technologies
- Maintenance of the Company's Business Development Intelligence database
- Supporting the execution of comprehensive partnering outreach campaigns by the Company, as well as other business development initiatives (negotiations, contracting, due diligence activities by potential partners, etc) working seamlessly with the Director of Business Development and other senior management of the Company
- Supporting the execution of the existing key marketing/communication activities, while also proactively identifying new channels for related activities and driving continued improvement in the digital footprint of the Company

Requirements

- B.Sc. with a life science, communications, finance or business focus; a post-graduate degree (PhD, MBA) is a desired additional asset
- Professional experience of at least two years in the life sciences field; experience as an equity research analyst in the life sciences field is considered particularly relevant
- Excellent verbal and written communication skills in English; fluency in Chinese (Mandarin) would be an added benefit
- Strong analytical skills (qualitative & quantitative) and the ability to work autonomously
- Role based in the Netherlands (Oss/Amsterdam)

For more information, please contact careers@synaffix.com